



For Immediate Release:

TFS Capital Launches Long / Short Mutual Fund

Richmond, Virginia – September 15, 2004 - In September 2004, **TFS Capital LLC** (“**TFS**”) launched its first mutual fund, the **TFS Market Neutral Fund**. Complementing the private hedge funds the firm currently manages, the mutual fund will allow **TFS** to provide investment opportunities to non-qualified investors who are unable to meet the minimum requirements needed for the private investment funds. Sam Harris, client relations manager of **TFS** said, “We are excited about bringing an institutional quality product to the individual retail investor. This group has been underserved for far too long.”

The mutual fund requires an initial minimum investment of \$5,000 and it is open to all suitable investors. The fund is a no-load product, and it has not yet been assigned a ticker symbol. The Fund will be assigned a ticker once it has reached 10 million dollars in assets.

TFS will manage the fund with its alternative approach to investing. **TFS** uses multi-variable quantitative models to predict the expected performance of individual equities. Instead of utilizing the usual “buy and hold” approach of most investment advisors, **TFS** will buy the stocks it expects to outperform the market, and will sell-short securities that are expected to under-perform the market. The resulting objective of the fund will be to produce consistent gains while displaying a low correlation to the overall equity market. According to Mr. Harris, “If we’re successful in achieving the fund’s objectives, investors who allocate part of their investment portfolio to the fund may improve the performance of their overall investment portfolio.”

In a universe of thousands of mutual funds, there are only approximately 50 to 100 that are managed in alternative strategies such as the **TFS Market Neutral Fund**. One of the reasons why there are not more offered is because Congress eliminated a tax rule in 1997 that affects these alternative products. The rule limited the amount of gains that a fund could derive from short selling.

TFS is a seven-year-old SEC-registered investment advisory firm with offices in Richmond, Virginia and West Chester, Pennsylvania. The firm’s private hedge funds are currently offered only to high-net-worth individual and institutional investors. The addition of the mutual fund will enable **TFS** to offer its services to virtually all suitable investors. The firm’s ever-expanding \$80 million in assets under management clearly shows that even through highly volatile market conditions, the firm’s unique investment strategies continue to succeed.

To learn more or to receive a prospectus for the **TFS Market Neutral Fund**, please do not hesitate to contact Sam Harris at Sam@TFSCapital.com or 804 484.1405.

An investor should consider the Fund’s investment objectives, risks, charges and expenses carefully before investing. The Fund’s prospectus contains this and other important information. Please read the prospectus carefully before investing or sending money. Distributed by Ultimus Fund Distributors, LLC.